









## Making Every Adult Matter

Oliver Hilbery

**Project Director Making Every Adult Matter (MEAM)** 

## **Today's presentation**

- 1. What is MEAM?
- 2. What is multiple needs?
- 3. Why do we collaborate?
- 4. Practical action the MEAM Approach
- 5. What's the impact?
- 6. How do we make it stick?

#### What is MEAM?



- MEAM is four national charities Clinks, DrugScope Homeless Link and Mind
- Each is a membership body:
   1,600 frontline NGO members
- MEAM was formed because people with multiple needs move between our sectors and are poorly supported
- Remit to focus on policy and practice change



## What is multiple needs?

#### People facing multiple needs:

- Experience several problems at the same time
- Have ineffective contact with services
- Live chaotic lives

They "recycle" around services without ever getting the support they need



## Multiple needs

#### Some stats from our work:

- 81% had been in prison
  - 80% were homeless
- 133 units of alcohol a week (average consumption)
  - All but one unemployed
- 48% had been a victim of crime in the last 3 months
  - 44% involved with mental health services
  - 36% had been in care as a child
- 35% rated health as bad or very bad

## Age of first involvement in services and (length of involvement)

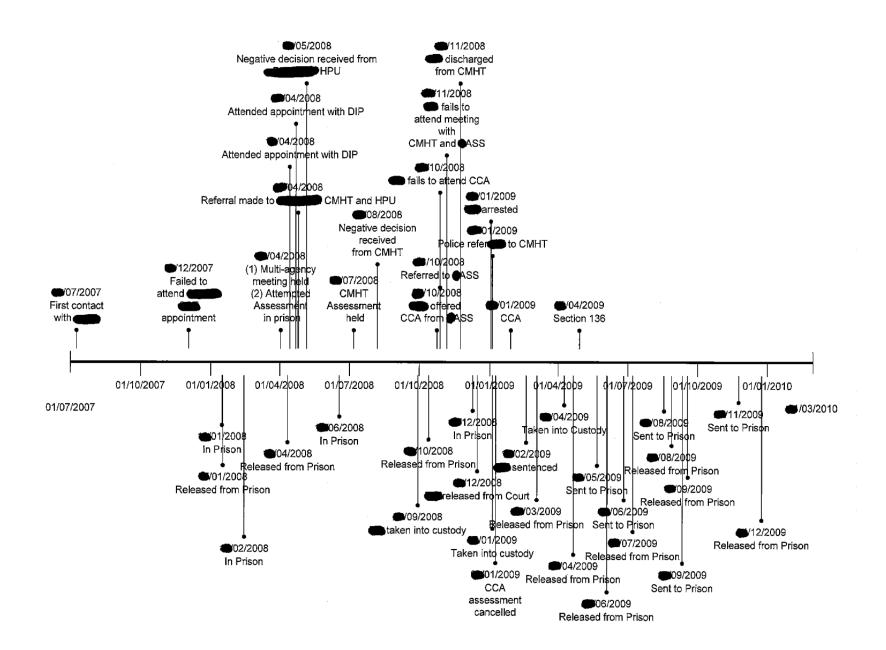
Homelessness services:
 23 yrs old (9 years)

Substance misuse services: 19 years olds (7 years)

Mental Health services: 15 yrs old (8 years)

Criminal justice services: 23 yrs old (12 years)

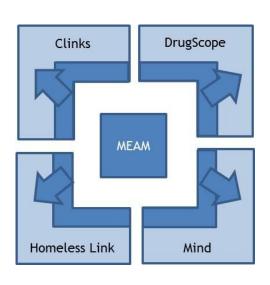
\* Length of involvement is for those still using services



#### Failure to tackle multiple needs means:

- Loss of individuals' potential
- Negative impact on local communities
- Opportunity cost effect on local services
- Significant costs to the public purse

## Why does MEAM collaborate?



- Collaboration at all levels is the best way tackle "intractable" problems
- It pools resources & expertise actions greater than sum of their parts
- No one sector can solve multiple needs on its own - collaboration is always preferable to 'one size fits all' solutions
- The world is 'messy' and it's ok for collaboration to be messy too.



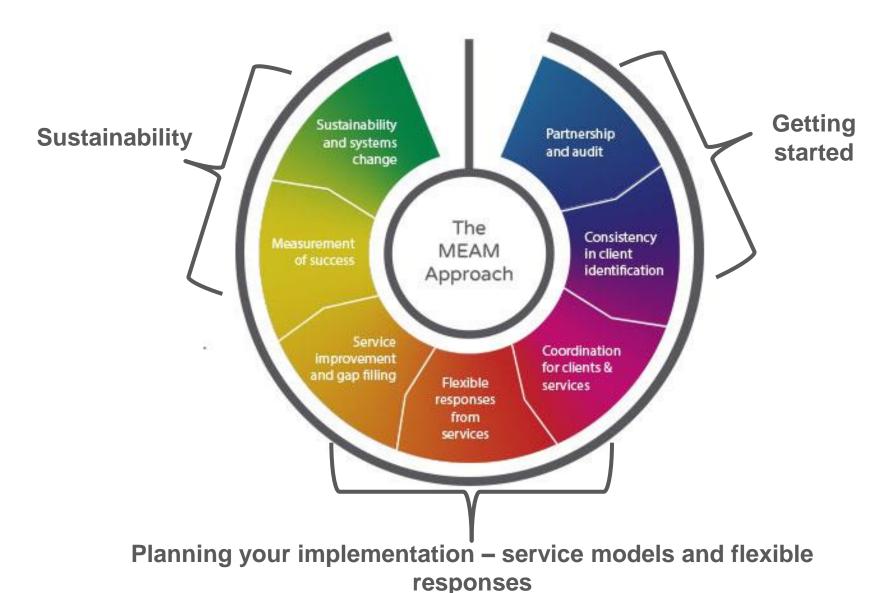


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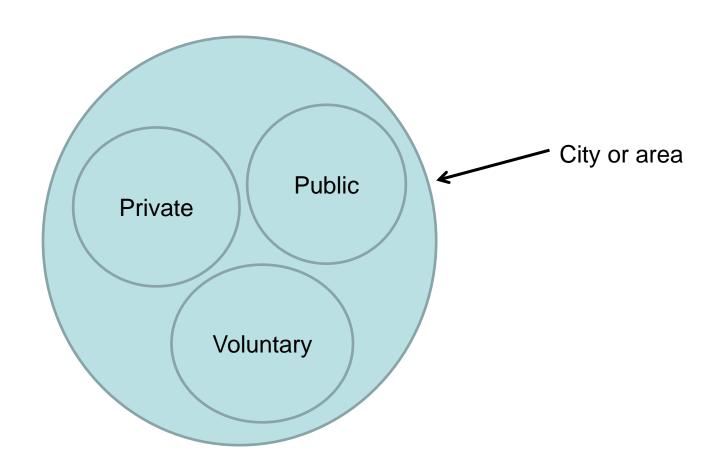
# So how do people plan a coordinated intervention?



### The MEAM Approach



Partnership and audit: The right people at the table. A service 'for the area as a whole'



Consistency: A focus on those most in need – a shared understanding of the problem.

15-20 most excluded/chaotic people

Chosen by a multi-agency panel

- Coordination: Effective coordination for clients
  - Outside organisational boundaries
  - Given a "remit to have no remit"
  - Asks: "What do you want to do first?" not "Do you want this?"
  - Able to bring services around the individual



Flexibility: Ensuring flexible responses from all local agencies

- Strategic?
- Cultural?
- Economic?



Board of senior directors (cross-sector) Operational group of managers (also cross-sector) Coordinator

Gap filling: Only now should you look at gaps

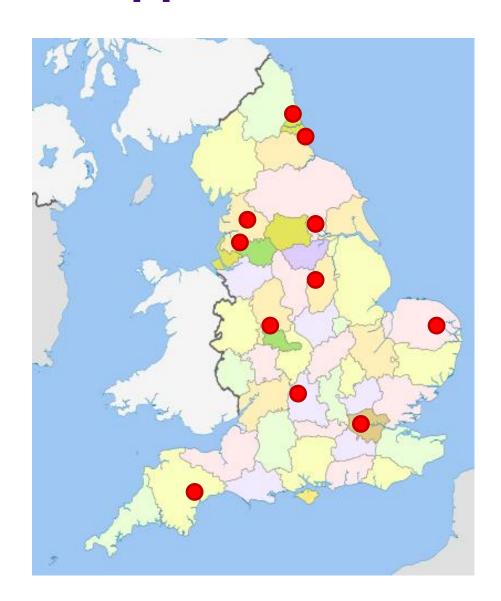


Measuring success: A commitment to early evaluation



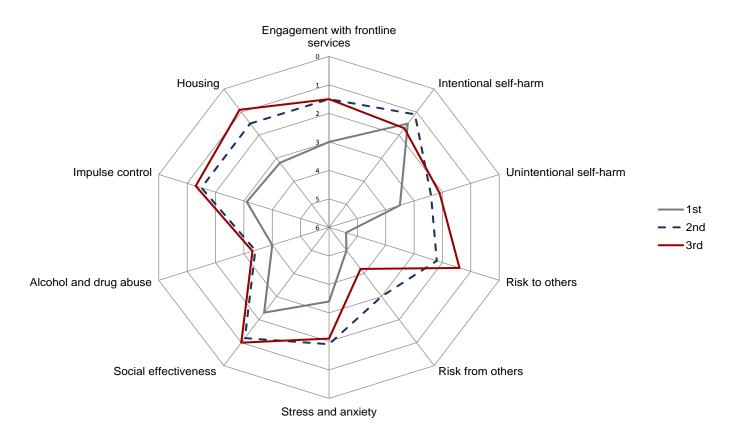
## **Current MEAM Approach areas**

- Blackburn
- North Tyneside
- Sunderland
- York
- Mansfield/Ashfield
- Oxford
- Exeter
- Norwich
- Tamworth/Litchfield
- Westminster
- Wigan



## What impact did it have?

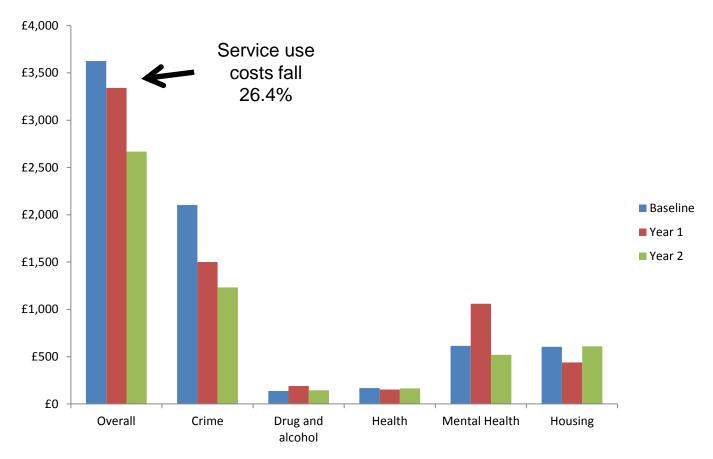
Statistically significant increases in wellbeing for clients.



Source: NDT Assessment (cumulative results – Cambridgeshire – year two) FTI/PBE http://meam.org.uk/wp-content/uploads/2014/02/MEAM-evaluation-FTI-update-17-Feb-2014.pdf

## What impact did it have?

Up to 26.4% reduction in wider service use costs.



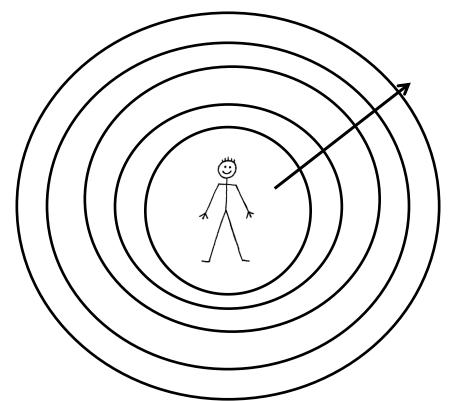
Source: Monthly cost of service use (cumulative results – Cambridgeshire – year two ) FTI/PBE http://meam.org.uk/wp-content/uploads/2014/02/MEAM-evaluation-FTI-update-17-Feb-2014.pdf

#### How do we make it stick?

Sustainability and systems change: Finding ways to "lock" the flexibility into the system.

- What is "the system" for people with multiple needs?
- What are the problems in this system?
- Which bits do we have the power to change?
- How are we going to do it?
- What can we test? Where can we innovate?
- How do we "feedback" to the system?
- Who needs to be involved?
- How do we make it 'systemic' not 'individual'?

What effects a person with multiple needs?



- Other people, family, workers
- Services
- Local commissioning policy
- Local strategies
- National strategies and commissioning
- Wealth, u/e, redistribution
- ◆ Etc





## Examples of system changes...

- Thresholds for services?
- Transitions?
- Commissioning strategies?
- Staff cultures/joint working?
- Funding mechanisms?

Test, evaluate spread...







https://vimeo.com/85151810

### Thank you

www.theMEAMapproach.org.uk

Oliver Hilbery
Project Director
oliver.hilbery@meam.org.uk
www.meam.org.uk
@meamcoalition
#multipleneeds

## Appendix

## Partnership and audit

## The right people at the table and a shared understanding of the problem

- Is there a cross-sector partnership of providers, service users and commissioners that are committed to leading this work? – to create a service for the "area as a whole"
- Do you have a shared understanding of the problem and have you agreed a shared definition of multiple needs and exclusions?
- How many people face multiple needs in your area?

## Consistency in client identification

## Being consistent about identification, referral processes and caseloads

- Following the audit are you clear who you are focussing on?
- Do you have an agreed methodology to identify individuals with multiple needs?
- Have you set a clear process for seeking and prioritising referrals and for agreeing a caseload?

#### Coordination for clients and services

The practical resource to link individuals to existing services and to broker engagement from local agencies

- More than one way to provide the 'hands-on' coordination needed, but research often points to the importance of a single, consistent and trusted point of contact.
- Have you ensured that those leading on coordination have the right skills and managerial mandate?
- Can they be 'service neutral', follow the client on their journey and support agencies to re-engage?
- Do they better coordinate existing services, not create a new one?

### Flexible responses from services

## Ensuring flexible responses from all statutory and voluntary agencies

- Coordination won't work unless local agencies also provide flexible services for clients to use.
- Many different ways to achieve flexibility: strategic, cultural, economic

## Service improvement & gap filling

## Filling any gaps in services and seeking continuous improvement

- O Do all your local services operate in the best possible way for clients?
- Have the views of service users been acted upon?
- Is there a particular service offer that is missing from your local mix that can't be found through flexibility from existing responses?

#### Measurement of success

## A commitment to measuring social and economic outcomes

- Have you designed a set of measures that everyone can agree on to monitor your progress?
- Commissioners are interested in improved wellbeing, cost savings and personal case studies, so why not consider using a mix of all three?
- Have you sought consent from clients to enable data sharing?

## Sustainability and systems change

## Making sure your intervention is sustainable through systemic change

- Will your new way of working be sustainable?
- Coordinated interventions are unlikely to be sustainable in the long-term unless you can develop systemic change as part of your work. You will need to sustain the practical coordination and the flexible responses
- This is likely to require putting in place one or more of the flexibilities discussed in the 'flexibility' section

- Partnership and audit: The right people at the table. A service 'for the area as a whole'
- Consistency: A focus on those most in need a shared understanding of the problem.
- Coordination: Effective coordination for clients outside organisational boundaries a "remit to have no remit"
- Flexibility: Ensuring flexible responses from all local agencies
- Gap filling: Only now should you look at gaps
- Measuring success: A commitment to early evaluation
- Sustainability and systems change: Finding ways to "lock in" the flexibility

